

# Myths About Outsourcing Food Services

## Cafeteria employees will lose their jobs and their benefits.

- 🍏 The Nutrition Group realizes that our greatest resource is the current on-site food service employees. Their years of food service experience and familiarity with the facilities, staff, and students make them an integral part of our daily food service operations. The employees can remain on the school district's payroll.



## Management companies will cut food portions, serve junk food or lesser quality food to make more money.

- 🍏 The Nutrition Group follows the portion sizes set by the National School Lunch and School Breakfast guidelines as established by the USDA.
- 🍏 We believe the reimbursable meal is the best choice for our customers because it is nutritionally balanced and is favorable to creating a successful program.

## Management companies will raise prices.

- 🍏 The Nutrition Group's buying power is a key factor in controlling costs. In many cases we have been able to *decrease* cafeteria program deficits thereby circumventing the need to raise prices. Meal prices remain the responsibility of the school district. The management company cannot raise prices without the approval of the district.

## The School District will lose control of the food service program.

- 🍏 Government regulations prohibit this from occurring. The Nutrition Group simply manages the program with the school district's authority. We make recommendations based on our expertise and experience, and the district has ultimate control over final decisions.

## Management companies are only interested in making money.

- 🍏 The Nutrition Group has developed a unique ability and a long track record of creating win-win situations for everyone involved in the food service operation of a school district — including board members, administration, cafeteria staff and students.



For More Information, Visit Us At  
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